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## March 2025

Shelby County - Sales by Zip Code

|                                     | March 2024    |                 |                  |                       | March 2025 |                 |                  |                       | % Change from March 2024 |                 |                  |                       |
|-------------------------------------|---------------|-----------------|------------------|-----------------------|------------|-----------------|------------------|-----------------------|--------------------------|-----------------|------------------|-----------------------|
| Zip Code                            | # of<br>Sales | Average<br>Size | Average<br>Price | Average<br>Price / Ft | # of Sales | Average<br>Size | Average<br>Price | Average<br>Price / Ft | # of<br>Sales            | Average<br>Size | Average<br>Price | Average<br>Price / Ft |
| 38002 - Arlington                   | <u>54</u>     | 2,916           | \$454,554        | \$153                 | <u>53</u>  | 2,678           | \$453,754        | \$160                 | -1.9%                    | -8.2%           | -0.2%            | 4.6%                  |
| 38016 - Cordova-North               | <u>45</u>     | 2,405           | \$308,286        | \$128                 | <u>68</u>  | 2,293           | \$294,882        | \$129                 | 51.1%                    | -4.7%           | -4.3%            | 0.8%                  |
| 38017 - Collierville                | <u>75</u>     | 2,928           | \$533,066        | \$177                 | <u>75</u>  | 3,015           | \$544,060        | \$166                 | 0.0%                     | 3.0%            | 2.1%             | -6.2%                 |
| 38018 - Cordova-South               | <u>48</u>     | 2,124           | \$296,599        | \$139                 | <u>38</u>  | 2,249           | \$313,505        | \$135                 | -20.8%                   | 5.9%            | 5.7%             | -2.9%                 |
| 38028 - Eads                        | <u>2</u>      | 4,002           | \$694,500        | \$174                 | <u>4</u>   | 3,244           | \$426,793        | \$132                 | 100.0%                   | -18.9%          | -38.5%           | -24.1%                |
| 38053 - Millington                  | <u>31</u>     | 1,811           | \$214,227        | \$119                 | <u>26</u>  | 1,555           | \$217,744        | \$128                 | -16.1%                   | -14.1%          | 1.6%             | 7.6%                  |
| 38103 - Downtown                    | <u>18</u>     | 1,632           | \$341,973        | \$210                 | 17.        | 1,989           | \$594,406        | \$299                 | -5.6%                    | 21.9%           | 73.8%            | 42.4%                 |
| 38104 - Midtown                     | <u>46</u>     | 1,415           | \$198,262        | \$140                 | <u>17</u>  | 2,464           | \$423,912        | \$169                 | -63.0%                   | 74.1%           | 113.8%           | 20.7%                 |
| 38105 - Greenlaw                    | <u>3</u>      | 1,652           | \$141,993        | \$86                  | 4          | 1,274           | \$157,625        | \$124                 | 33.3%                    | -22.9%          | 11.0%            | 44.2%                 |
| 38106 - West Person/Elvis Presley   | <u>43</u>     | 1,243           | \$63,226         | \$51                  | <u>40</u>  | 1,167           | \$65,146         | \$56                  | -7.0%                    | -6.1%           | 3.0%             | 9.8%                  |
| 38107 - North Memphis               | <u>20</u>     | 1,444           | \$117,563        | \$81                  | <u>28</u>  | 1,470           | \$296,476        | \$202                 | 40.0%                    | 1.8%            | 152.2%           | 149.4%                |
| 38108 - Jackson/Farmville           | <u>32</u>     | 1,179           | \$76,939         | \$65                  | <u>29</u>  | 1,105           | \$50,104         | \$45                  | -9.4%                    | -6.3%           | -34.9%           | -30.8%                |
| 38109 - Westwood                    | <u>66</u>     | 1,213           | \$99,936         | \$81                  | <u>60</u>  | 1,186           | \$103,720        | \$86                  | -9.1%                    | -2.2%           | 3.8%             | 6.2%                  |
| 38111 - University                  | <u>69</u>     | 1,541           | \$165,998        | \$108                 | 80         | 1,598           | \$228,350        | \$143                 | 15.9%                    | 3.7%            | 37.6%            | 32.4%                 |
| 38112 - Rhodes College              | <u>20</u>     | 1,668           | \$218,769        | \$131                 | <u>15</u>  | 1,700           | \$206,578        | \$122                 | -25.0%                   | 1.9%            | -5.6%            | -6.9%                 |
| 38114 - Defense Depot               | <u>56</u>     | 1,254           | \$100,344        | \$79                  | 24         | 1,455           | \$81,272         | \$56                  | -57.1%                   | 16.0%           | -19.0%           | -29.1%                |
| 38115 - Hickory Hill North          | <u>31</u>     | 1,661           | \$138,506        | \$83                  | <u>21</u>  | 1,482           | \$119,469        | \$81                  | -32.3%                   | -10.8%          | -13.7%           | -2.4%                 |
| 38116 - Whitehaven                  | <u>18</u>     | 1,500           | \$129,656        | \$86                  | <u>27</u>  | 1,553           | \$134,380        | \$87                  | 50.0%                    | 3.5%            | 3.6%             | 1.2%                  |
| 38117 - East Central/Poplar Perkins | <u>59</u>     | 1,747           | \$327,004        | \$184                 | 43         | 1,827           | \$301,985        | \$165                 | -27.1%                   | 4.6%            | -7.7%            | -10.3%                |
| 38118 - Oakhaven/Parkway Village    | <u>36</u>     | 1,519           | \$142,825        | \$91                  | <u>43</u>  | 1,470           | \$126,271        | \$86                  | 19.4%                    | -3.2%           | -11.6%           | -5.5%                 |
| 38119 - Quince/Ridgeway             | 22            | 2,334           | \$297,788        | \$128                 | 28         | 2,137           | \$280,789        | \$131                 | 27.3%                    | -8.4%           | -5.7%            | 2.3%                  |
| 38120 - River Oaks                  | <u>17</u>     | 2,755           | \$452,118        | \$164                 | <u>23</u>  | 2,408           | \$379,676        | \$158                 | 35.3%                    | -12.6%          | -16.0%           | -3.7%                 |
| 38122 - Berclair                    | <u>46</u>     | 1,254           | \$162,461        | \$111                 | <u>35</u>  | 1,316           | \$140,549        | \$107                 | -23.9%                   | 4.9%            | -13.5%           | -3.6%                 |
| 38125 - Southeast Shelby County     | <u>32</u>     | 2,010           | \$277,502        | \$129                 | <u>32</u>  | 2,172           | \$297,064        | \$130                 | 0.0%                     | 8.1%            | 7.0%             | 0.8%                  |
| 38126 - South Memphis               | <u>3</u>      | 2,675           | \$208,333        | \$78                  | <u>2</u>   | 995             | \$67,950         | \$68                  | -33.3%                   | -62.8%          | -67.4%           | -12.8%                |
| 38127 - Frayser                     | <u>67</u>     | 1,193           | \$84,257         | \$71                  | <u>70</u>  | 1,188           | \$98,043         | \$82                  | 4.5%                     | -0.4%           | 16.4%            | 15.5%                 |
| 38128 - Raleigh                     | <u>42</u>     | 1,457           | \$141,478        | \$97                  | <u>51</u>  | 1,462           | \$147,195        | \$101                 | 21.4%                    | 0.3%            | 4.0%             | 4.1%                  |
| 38133 - Bartlett/Brunswick          | 31            | 1,862           | \$295,781        | \$148                 | 24         | 2,102           | \$325,835        | \$155                 | -22.6%                   | 12.9%           | 10.2%            | 4.7%                  |
| 38134 - Bartlett                    | <u>25</u>     | 1,900           | \$209,709        | \$113                 | <u>40</u>  | 1,758           | \$230,681        | \$131                 | 60.0%                    | -7.5%           | 10.0%            | 15.9%                 |
| 38135 - Bartlett/Ellendale          | <u>32</u>     | 2,090           | \$280,147        | \$137                 | <u>36</u>  | 2,035           | \$319,022        | \$157                 | 12.5%                    | -2.6%           | 13.9%            | 14.6%                 |
| 38138 - Germantown                  | <u>34</u>     | 2,953           | \$501,460        | \$161                 | <u>38</u>  | 2,855           | \$566,031        | \$176                 | 11.8%                    | -3.3%           | 12.9%            | 9.3%                  |
| 38139 - Germantown East             | <u>19</u>     | 3,392           | \$628,632        | \$185                 | <u>18</u>  | 3,208           | \$542,350        | \$169                 | -5.3%                    | -5.4%           | -13.7%           | -8.6%                 |
| 38141 - Hickory Hill South          | 21            | 1,395           | \$164,900        | \$118                 | 22         | 1,684           | \$199,693        | \$119                 | 4.8%                     | 20.7%           | 21.1%            | 0.8%                  |
| All                                 | 1,163         | 1,824           | \$242,168        | \$129                 | 1,131      | 1,853           | \$263,753        | \$135                 | -2.8%                    | 1.6%            | 8.9%             | 4.7%                  |
| Median                              |               |                 | \$185,000        |                       |            |                 | \$214,000        |                       |                          |                 | 15.7%            |                       |

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